

CLIENT SUCCESS STORY

RHINO FLEET TRACKING



About

Rhino Fleet Tracking provides an affordable GPS tracking service to help you manage your fleet and increase productivity and efficiency. They can provide your fleet with the right solution to match your business.

Products & Services



Case

Rhino Fleet Tracking had an old CRM system that their company had outgrown from a functionality standpoint.

Instead they wanted something that was much more advanced with the functionality they needed to continue to grow.

MasterSolve, was able to migrate Rhino's data from Zoho to SugarCRM. They integrated them with QuickBooks and helped them to standardize their sales process for both short term sales transactions and long-term sales cycles. Logic hooks were created to copy opportunities related to specific accounts and match them with the account's contact information.

MasterSolve is one of those rare partners that not only assist you technically but offer suggestions and ideas that have consistently improved our processes and our experience with Sugar; they are always helpful, engaging and available, and it is always a pleasure to work with them.

~ Rob McAnally,
CRM Administrator, Rhino Fleet Tracking